



## IN HOME WARRANTY & ACCIDENTAL DAMAGE

(commission appears in brackets)

POLICY	STAIRLIFTS		BED/CHAIR/ HOIST	BATHLIFTS
	STRAIGHT	CURVED		
USED - 1 YEAR	£181.00 ( <b>£30.00</b> )	£269.00 ( <b>£40.00</b> )	£110.00 ( <b>£20.00</b> )	£84.00 ( <b>£20.00</b> )
NEW - 1 YEAR	£169.00 ( <b>£30.00</b> )	£257.00 ( <b>£40.00</b> )	£100.00 ( <b>£20.00</b> )	£63.00 ( <b>£15.00</b> )
NEW - 2 YEAR	£269.00 ( <b>£45.00</b> )	£379.00 ( <b>£60.00</b> )	£151.00 ( <b>£35.00</b> )	£105.00 ( <b>£25.00</b> )
NEW - 3 YEAR			£213.00 ( <b>£50.00</b> )	£146.00 ( <b>£35.00</b> )
NEW - 4 YEAR			£275.00 ( <b>£65.00</b> )	£187.00 ( <b>£45.00</b> )

Please note: Warranty cover for new equipment commences after the 12 month manufacturer's guarantee. The accidental damage cover will begin immediately, providing protection through the manufacturer's guarantee and warranty period. Policies for used equipment exclude cover for the first 90 days.

## ACCIDENTAL DAMAGE FOR BEDS AND CHAIRS

POLICY	RETAIL PREMIUM	COMMISSION
NEW - 1 YEAR	£50.00	<b>£7.00</b>
NEW - 2 YEAR	£79.00	<b>£13.00</b>
NEW - 3 YEAR	£104.00	<b>£17.00</b>
NEW - 4 YEAR	£129.00	<b>£21.00</b>
NEW - 5 YEAR	£154.00	<b>£25.00</b>

**HOME INSURANCE** - 3.5% of gross premium

**FUNERAL PLANS** - £50 commission for Standard, Select or Premier Plan

**STATIC CARAVAN INSURANCE** - 3.5% of gross premium



# Rate & Commission Chart New Business

Our customers love us



## SCOOTER/POWERCHAIR INSURANCE & WARRANTY

POLICY	RETAIL PREMIUM	COMMISSION
1 YR STANDARD INSURANCE	£86.00	<b>£21.50</b>
2 YR STANDARD INSURANCE	£149.00	<b>£40.00</b>
3 YR STANDARD INSURANCE	£209.00	<b>£58.00</b>
1 YR PLUS INSURANCE	£119.00	<b>£29.00</b>
2 YR PLUS INSURANCE	£209.00	<b>£54.50</b>
3 YR PLUS INSURANCE	£299.00	<b>£79.00</b>
1 YR USED WARRANTY	£141.00	<b>£25.00</b>
1 YR NEW WARRANTY	£124.00	<b>£25.00</b>
2 YR NEW WARRANTY	£208.00	<b>£40.00</b>
3 YR NEW WARRANTY	£301.00	<b>£57.00</b>
4 YR NEW WARRANTY	£404.00	<b>£72.00</b>

1 YR Used Warranty excludes the first 90 days. All new warranties commence after the 12 months manufacturer's guarantee.

## HIGH VALUE INSURANCE

POLICY	RETAIL PREMIUM	COMMISSION
1 YR INSURANCE £5,001 - £7,500	£181.00	<b>£32.50</b>
1 YR INSURANCE £7,501 - £10,000	£227.00	<b>£37.50</b>
1 YR INSURANCE £10,001 - £15,000	£310.00	<b>£42.50</b>
1 YR INSURANCE £15,001 - £20,000	£424.00	<b>£52.50</b>
1 YR INSURANCE £20,001 - £25,000	£570.00	<b>£62.50</b>
2 YR INSURANCE £5,001 - £7,500	£341.00	<b>£65.00</b>
2 YR INSURANCE £7,501 - £10,000	£423.00	<b>£75.00</b>
2 YR INSURANCE £10,001 - £15,000	£590.00	<b>£85.00</b>
2 YR INSURANCE £15,001 - £20,000	£795.00	<b>£105.00</b>
2 YR INSURANCE £20,001 - £25,000	£1,085.00	<b>£125.00</b>
3 YR INSURANCE £5,001 - £7,500	£496.00	<b>£95.00</b>
3 YR INSURANCE £7,501 - £10,000	£600.00	<b>£110.00</b>
3 YR INSURANCE £10,001 - £15,000	£847.00	<b>£125.00</b>
3 YR INSURANCE £15,001 - £20,000	£1,160.00	<b>£155.00</b>
3 YR INSURANCE £20,001 - £25,000	£1,550.00	<b>£185.00</b>

**For High Value products between £25,001 and £30,000 please call 01476 512190 for a quotation**

## HIGH VALUE WARRANTY

POLICY	RETAIL PREMIUM	COMMISSION
1 YR USED WARRANTY £5,001 - £7,500	£385.00	<b>£40.00</b>
1 YR USED WARRANTY £7,501 - £10,000	£497.00	<b>£45.00</b>
1 YR USED WARRANTY £10,001 - £15,000	£621.00	<b>£50.00</b>
1 YR USED WARRANTY £15,001 - £20,000	£745.00	<b>£55.00</b>
1 YR USED WARRANTY £20,001 - £25,000	£890.00	<b>£60.00</b>
1 YR WARRANTY £5,001 - £7,500	£353.00	<b>£45.00</b>
1 YR WARRANTY £7,501 - £10,000	£435.00	<b>£50.00</b>
1 YR WARRANTY £10,001 - £15,000	£538.00	<b>£55.00</b>
1 YR WARRANTY £15,001 - £20,000	£647.00	<b>£60.00</b>
1 YR WARRANTY £20,001 - £25,000	£750.00	<b>£65.00</b>
2 YR WARRANTY £5,001 - £7,500	£643.00	<b>£87.50</b>
2 YR WARRANTY £7,501 - £10,000	£818.00	<b>£97.50</b>
2 YR WARRANTY £10,001 - £15,000	£1,005.00	<b>£107.50</b>
2 YR WARRANTY £15,001 - £20,000	£1,262.00	<b>£117.50</b>
2 YR WARRANTY £20,001 - £25,000	£1,530.00	<b>£127.50</b>

1 YR Used Warranty excludes the first 90 days. All new warranties commence after the 12 months manufacturer's guarantee.

## MANUAL WHEELCHAIR INSURANCE

POLICY	RETAIL PREMIUM	COMMISSION
1 YR INSURANCE UP TO £1,000	£28.00	<b>£6.50</b>
1 YR INSURANCE £1,001 - £3,000	£41.00	<b>£8.50</b>
1 YR INSURANCE £3,001 - £5,000	£59.00	<b>£12.00</b>
1 YR INSURANCE £5,001 - £7,500	£82.00	<b>£16.00</b>
1 YR INSURANCE £7,501 - £10,000	£107.00	<b>£22.00</b>
2 YR INSURANCE UP TO £1,000	£52.00	<b>£13.00</b>
2 YR INSURANCE £1,001 - £3,000	£79.00	<b>£17.50</b>
2 YR INSURANCE £3,001 - £5,000	£115.00	<b>£27.00</b>
2 YR INSURANCE £5,001 - £7,500	£150.00	<b>£33.00</b>
2 YR INSURANCE £7,501 - £10,000	£197.00	<b>£45.00</b>
3 YR INSURANCE UP TO £1,000	£72.00	<b>£20.00</b>
3 YR INSURANCE £1,001 - £3,000	£116.00	<b>£27.00</b>
3 YR INSURANCE £3,001 - £5,000	£170.00	<b>£42.00</b>
3 YR INSURANCE £5,001 - £7,500	£218.00	<b>£51.00</b>
3 YR INSURANCE £7,501 - £10,000	£282.00	<b>£62.00</b>